



SUMMIT EVENTS

Human Resource Summit

9-11 October 2019, Dolce CampoReal, Lisbon



About the Summit

Our London based company, Summit Events, has been running high quality HR b2b networking events for the UK/European market for over 25 years.

With a focus on generalist Human Resources, the Summit is an exclusive 'invitation only' event reserved for senior HR decision makers and budget holders looking to discover the latest HR solutions and network with likeminded peers.

How will you benefit?

- network and share best practice with peers
- business 'speed dates' with top solution providers
- hear from leading speakers on hot HR topics
- take part in strategy sessions and round table discussions
- informal networking opportunities during coffee breaks, lunches, dinners and drinks reception

The Summit is designed to be a relaxed and time effective way to discover what's new in the market place and to source partners for upcoming projects.



Venue

The Summit will be held at the 5-star Dolce CampoReal, 35 minutes from Lisbon airport.

Why is a UK-centric event held in Lisbon?

All our events are held overseas. Here are just a few of the key benefits:

- Everyone is under one roof allowing for plenty of informal networking, peer to peer exchange and sharing of best practice
- There is time and opportunity to build long lasting business relationships
- Everyday distractions are at an absolute minimum
- As participants are committed to all three days, the number of one to one meetings are guaranteed
- Change of environment to allow new ideas and a more open approach to business issues
- The location allows for focused conversations around the challenges businesses face and enables in-house professionals to effectively source providers to help achieve organisational goals

Audience

HR buyers

Senior L&D professionals representing top corporations from the UK and Ireland. Job titles include:

Head of/Directors of HR
Head of/Directors of People

Suppliers

We have space for around 45 solution providers to take part. Offering a board range of services, everything from employee engagement, leadership development, succession management and organisational development.

2019 Lead sponsor:



2019 Headline sponsors:



"Probably the only event of its kind which is geared towards having a productive and mutually beneficial conversation based on a shared business challenge or need. The personal and dedicated time together (scientifically thought about) enables both supplier and delegate an equal chance of talking without the pressure of a hard and immediate pushy sales pitch." **Daniel Mills, Senior Consultant, TWM**

Programme

The programme will be generally HR focused and will include:

- **Keynote** - 1 high profile speaker sharing their latest innovations will open the Summit on Wednesday evening
- **Strategy Group sessions** – 6 one hour breakouts facilitated by senior learning and development leaders sharing case studies, with real-business examples of challenges, failures and successes, giving participants useful take-home data and expertise
- **New for 2019! Action Learning workshops** - 2 round table topic-driven and interactive workshops

2019 topics include...

Talent
Management –
from L&D
perspective

Lets start discussing
performance

Money and
motivation

CIO and CHRO –
from a difficult
relationship to a
match made in
heaven

The barriers to
sharing knowledge
and how to
overcome them

Driving change as
an employee
engagement rebel

How can we do
more with less? –
Working smarter not
harder

Enhancing
employee
development – a
holistic approach

Programme



Cally Beaton
*Media Executive,
Entrepreneur and
Performer*

Keynote



Adrian Furnham
*Professor of
Psychology
UCL*

Strategy Group



Sarah Mason
*Chief People Officer
Foxtons*

**Action Learning
Workshop**



Sonia Khera
*Head of People &
Community
Tonik Energy*

Strategy Group



Jonathan Fletcher
*Former Global Head of
Technicolor Academy
Technicolor*

Strategy Group



Zoe Murphy
*Head of HR
Nestle*

**Action Learning
Workshop**



Debra Corey
*Speaker, Author &
Chief Pay it Forward
Officer*

Strategy Group



Joanna Poplawska
*CEO
CITF*

Strategy Group



Tanya Foster-
Fitzgerald
CIO

Raytheon
Strategy Group



Alastair Gill
*Head of People
Giffgaff*

Strategy Group

Why you should take part



Time saving

Over two consolidated days in which to meet a range of new HR vendors offering business solutions - all in one place



Learn, discover

Gain thought-provoking insight, practical solutions and quality time with top-level contacts from highly-regarded companies

It's free!

If you're a senior HR decision maker and budget holder there is no charge to attend



Network

Meet and network with other Heads of HR, sharing ideas and best practice, and develop long-lasting relationships with your peers



Personalised

Tailor your experience with a personalised agenda ensuring that every moment on-site will reflect your company's upcoming needs and interests



The Summit experience

Our team work tirelessly to create the perfect environment to ensure all our attendees get a high-quality personalised experience

Promote your learning solutions

As a sponsor you will benefit from a set number of face to face meeting with engaged and qualified senior HR buyers



Convenience

Via our online event dashboard, you will have access to detailed profiles of attendees from which to pre-select your best prospects and the sessions you'd like to attend



What's the cost?

If you are a senior Head/Director of HR or equivalent, there is **no charge to attend**. Your delegate place includes return flights (£150 max), 2 nights accommodation at the Dolce CampoReal Resort, lunches, dinners & refreshments. The only cost to you is your time out of the office.

Over the course of the Summit delegates can expect to attend 3 x 1 hour breakout sessions and have around 10 x 1:1's with HR solution providers, of 25 minutes in length. In advance of the Summit you will pre-select the sessions and suppliers that are of interest and, based on your preferences, we'll create your personalised schedule.

Is the Summit right for you?

For the Summit to work for you, you must feel comfortable with the following selection criteria:

- You are a main HR decision maker for your organisation and directly influence strategy at a divisional or group level
- You personally control a significant HR budget (this level of budget will normally relate to employee numbers in excess of 500)
- You have a need to meet a number of service providers that are relevant to your business needs during the Summit in a 1-2-1 meeting format
- You are able to take 3 days out of a busy schedule to attend. The results will be worth it!

The Summit experience

inspiring speakers, industry insights and one to one networking with hand-picked vendors



Supplier packages

21 meetings - 1 consultant, 15 x 25-minute 1:1 meetings + up to 6 mealtime meetings	£9,500 + VAT
26 meetings - 1 consultant, 20 x 25-minute 1:1 meetings + up to 6 mealtime meetings	£10,500 + VAT
27 meetings - 2 consultants, 15 x 25-minute 1:1 meetings + up to 12 mealtime meetings	£13,000 + VAT
32 meetings - 2 consultants, 20 x 25-minute 1:1 meetings + up to 12 mealtime meetings + sponsor package	£15,000 + VAT
42 meetings - 2 consultants, 15 x 25-minute 1:1 meetings per consultant (30 in total) + up to 12 mealtime meetings + sponsor package	£17,000 + VAT
52 meetings - 2 consultants, 20 x 25-minute 1:1 meetings per consultant (40 in total) + up to 12 mealtime meetings + sponsor package	£19,000 + VAT

*20% UK VAT is applicable to all packages

What do you get for your investment?

- Suppliers pay an all-inclusive fee to attend, which guarantees a set number of pre-selected one-to-one business meetings
PLUS additional less formal mealtime meetings with delegates of their choosing
- Costs associated with accommodation, flights (refunded after the event to a maximum of £150pp) and refreshments are included in the fee. There are no hidden extras!
- All meetings are pre-arranged. Meetings are allocated based on delegates you have personally qualified and selected
- You will receive full profiles and contact information for all event participants



SUMMIT EVENTS

Branding/sponsorship

To compliment your meetings package, consider becoming one of our headline **Event Sponsors**. These packages are particularly effective if you wish to showcase your brand or promote new services or products at the Summit. Please contact us on 0207 828 2278 to see which packages are available.

Lead sponsor - Brochure insert or gift in event bags (subject to approval), full page colour advertorial in the Event Programme, 2 self-standing branded banners prominently displayed in the networking area for the entire Summit (to be provided by you). Company logo displayed as Lead sponsor on the Summit Events banners, front cover of the programme and on the event website. Monthly marketing mailers as the official conference sponsor, social media announcements across LinkedIn and Twitter. Package also includes 1 additional representative from your organisation to attend and network at the Summit. Return travel (£150 max), accommodation and up to 6 mealtime meetings for the extra representative are also included.	£7,000
Dinner sponsor - Option for Wednesday or Thursday dinner. 2 self-standing branded banners prominently displayed in the dinner venue (to be provided by you). Printed logo on the menu cards placed on each table, full page colour advert in the Event Programme, brochure or gift at dinner place setting OR inserted into the event bags (subject to approval), social media announcements across LinkedIn and Twitter.	£4,250
Event bags sponsor - Your colour logo printed on the front of the event bags and one insert or gift in each bag (subject to approval).	£3,000
Lunch sponsor - Branding throughout the Thursday lunch function, a self-standing banner with your corporate branding prominently displayed in the lunch area. Opportunity to distribute flyers/gifts (subject to approval) at lunch or as a bag insert (to be provided by you).	£3,000
Strategy Group sponsor - 2 self-standing banners in the Strategy Group room for the duration of the Summit. Also branded pads & pens to be used throughout the sessions by delegates (to be provided by you).	£3,000
Hospitality sponsor - 2 self-standing banners in the breakout area for the duration of the Summit. Branded napkins and water bottles also available (to be provided by you).	£3,000
Drinks reception sponsor - Your company literature displayed during the reception and a self-standing banner with your corporate branding prominently displayed in reception area (to be provided by you). Your brochure insert or gift in each event bag (subject to approval).	£2,250
Room drop - We will drop your brochure, flyer or gift to all participant rooms (max 1 item). Option for either Wednesday or Thursday	£2,000
Breakfast sponsor - 2 self-standing banners (to be provided by you) in the breakfast room, and your choice of a small gift or literature in event bags. (Subject to approval).	£2,000
Digital sponsor - Promotion over our social media channels and in our email marketing. Exact details to be discussed with Digital Marketing Coordinator	£2,000
Badge/Lanyard sponsor - White, black or navy blue lanyard with your logo, with the option of also adding 'sponsored by' + your logo to the badge	£2,000
Insert in event bags - One brochure, flyer or gift inserted into the event bags (subject to approval).	£1,000
Event programme advert - Full page colour advert in the Event Programme. Choice of either outside back cover or inside front cover	£1,000
Pads and pens sponsor - Your branded pad and pens in all bags. To be provided by you.	£750

- 20% UK VAT is applicable to all packages

Hear it from others...

Summit Events are based in London and have been organising sector leading industry networking events for over 25 years. Our aim is to provide a high-quality, personalised service to our clients, and ensure that they get the maximum value from each event. We are proud of our reputation and the long term relationships we have built through our consistent service.



"Probably the only event of its kind which is geared towards having a productive and mutually beneficial conversation based on a shared business challenge or need. The personal and dedicated time together (scientifically thought about) enables both supplier and delegate an equal chance of talking without the pressure of a hard and immediate pushy sales pitch."

"A great laid-back environment that is also meticulously organised. We've been coming back for years so that says it all!"

"Yet again an excellent event, the only HRD event that I now go to regularly. The blend of Strategy Groups, networking and relaxed supplier meetings works really well for me - and I always come back with some very useful contacts and ideas."



**Daniel Mills,
Senior Consultant,
TWM**



**David Scott,
Director,
Rambutan**



**Kate Naylor,
HR & Services Director,
SGN**

Get involved

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